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**Altronix Appoints New Rep Firms to Strengthen its Footprint  
in the Northeast U.S. and Canada**

*FM Valenti and Omnitech Solution Services are now part of the Altronix Team*

Brooklyn, NY (June 8, 2023) – Altronix, the leading manufacturer of low voltage power supplies and transmission solutions for the professional security industry, announces the appointment of two new independent sales teams covering the Northeast U.S. and all of Canada. FM Valenti will now support Altronix customers throughout New England; including MA, CT, VT, RI, NH, ME, and upstate NY. Omnitech Solution Services will now support Altronix customers in all Canadian Provinces (For specific details please visit our rep locator [here](#)).

“As we continue to expand our portfolio of products that deliver new and innovative solutions for the security industry, it is critical for us to have an outstanding team of local, experienced, professional sales reps delivering the support our customers deserve” said Alan Forman, President, Altronix Corporation. “FM Valenti and Omnitech are now part of our extended family to fulfill our commitment, providing Altronix customers with the highest levels of service and product support.”

[FM Valenti](#) was founded in 1967 by Fran Valenti, and has grown into one of the top rated manufacturers rep firms in the nation. They represent quality manufacturers in the Security, AV, and Enterprise Network market segments across the Northeast region.

“As a family business we are proud to represent such a high quality manufacturer as Altronix, who brings unprecedented value to this industry,” said Steve Valenti, President of FM Valenti. “After meeting the team and touring the factory in New York, we are more excited than ever to represent Altronix. Their leadership team embodies the same core values that FM Valenti has developed for our dealers and distributors for over 55 years in the business.”

[Omnitech Solution Services Limited](#) is a Canada-wide manufacturer's representative firm representing some of the best-in-class security technology companies in the industry. With over 50+ years of security experience, Omnitech has established itself as a trusted partner to manufacturers, industry partners and clients.

“We are excited to partner with Altronix, the global leader in power and data transmission solutions for professional Security, Surveillance, Access Control and Fire applications, and bring their innovative and reliable solutions to our partners across Canada,” said Jason Booi, President and CEO of Omnitech Solution Services. “This partnership will allow us to provide customers with a broader range of products that meets their needs while maintaining our commitment to quality and service excellence.”

**For more information on Altronix’s extensive line of products, call toll free 1-888-258-7669, e-mail [info@altronix.com](mailto:info@altronix.com) or visit [www.altronix.com](http://www.altronix.com).**

#### **About Altronix**

Altronix Corporation is the leading designer and manufacturer of quality low voltage electronics for the video surveillance, security, fire, access control and automation markets. The company continues to enhance its series of products that deliver “More than just power” including LINQ™ Network Power Management Technology, Tango™ PoE Driven Power, Trove™ Access and Power Integration, Pace™ UTP/Ethernet Long Range Ethernet Adapters, eBridge™ Ethernet over Coax, eFlow™ Enhanced Power Supply/Chargers, NetWay™ PoE Solutions, NetWay Spectrum

Fiber Solutions, FireSwitch™ Network NAC Power, HubWay™ UTP Video Solutions, VertiLine™ Rack Mount Power Solutions, WayPoint™ Outdoor Power, and Strikelt™ Panic Device Power and Control. Altronix's U.S. corporate headquarters located in Brooklyn, NY with the latest manufacturing technologies for the highest levels of quality and performance. Altronix is an ISO 9001 Registered Firm, headquartered in Brooklyn, NY – U.S.A. Altronix products are backed by a lifetime warranty. Please visit [www.altronix.com](http://www.altronix.com) for more info.

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